

SUCCESS STORY

## Jacques achieve full visibility due to Sage X3 and Steltix

*Established in 1966, Jacques Products is a leading UK manufacturer and distributor of chemical products*



"Working with Steltix to implement Sage X3 has transformed our business, enabled us to become more profitable and reduce costs. Their consultants have worked well in understanding our business model and issues that we had" - Adam Marshall, CFO

### The Challenge

Established in 1966, Jacques Products (formerly ILC) were using many disparate systems and solutions with no integration between them, including a heavy reliance on spreadsheets. As a result, it was difficult for Jacques to have visibility or control of their manufacturing costs, which led to not knowing if a job would be profitable until the data was collated from multiple sources.

Company

**Jacques Products Case Study**

Industry

**Chemicals**

Solution

**Sage X3**

For more info, visit:

[www.steltix.com](http://www.steltix.com)

Location

**United Kingdom**



*The range of products from Jacques includes carpet tiles, textiles, bedding and upholstery*

### **The solution**

Jacques came to market looking for an ERP system in order to give one version of the truth across their entire business. They evaluated Microsoft Dynamics 365, SAP Business One and Sage X3 and after evaluation they chose Sage X3 and Steltix as their implementation partner.

The Sage solution consisted of full financials, distribution and manufacturing as well as Sage Enterprise Intelligence for reporting and Datalinx for warehouse management. The solution is hosted on a third-party private cloud.

Jacques are very satisfied with the resulting solution, as they now have full visibility over their costs and margins, which has led to more efficient order fulfilment, greater customer satisfaction and an increase in orders and profit margin.

Jacques also have a 'SaaS style' support contract in place with Steltix, which includes new version releases; Jacques have already taken advantage of this and upgraded from v11 to v12 of Sage X3.



### **Jacques Products Case Study**

**020 3828 6538**

**[ian.hunter@steltix.com](mailto:ian.hunter@steltix.com)**

**[www.steltix.com](http://www.steltix.com)**

**United Kingdom**

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